

*In this competitive market, set yourself apart from the rest!*



THE OREGON ASSOCIATION OF REALTORS®

THE ACCREDITED BUYER'S REPRESENTATIVE®

Now is the time to take advantage of special ABR course pricing through NAR's Right Tools Right Now program!

**MAY 20-21, 2010**

**OREGON CONVENTION CENTER  
PORTLAND, OR**



**COURSE INSTRUCTOR**

Pili Meyer, ABR, of Port Angeles, Washington will instruct the ABR course. Pili has been an instructor for the Washington Association of REALTORS® since 1993. She was the 2002 President of the Washington Association of REALTORS® and 2006 NAR Region 12 Vice President.

**SESSION INCLUDES:**

Course materials and coffee breaks

**THIS TWO-DAY MODULE INCLUDES**

- Basics of buyer agency; service delivery and marketing
- Developing and promoting your buyer agency services
- Crossover effect: Working as a listing agent in a buyer agency market

**TUITION INFORMATION**

Early bird tuition for the course (by May 10) is \$199

Tuition (after May 10) is \$219

**CANCELLATION**

Tuition is refundable less a \$50 fee if written notice is received by May 10, 2010.

No refunds will be issued after that date.

**CONTINUING EDUCATION CREDIT**

In Oregon, 15 hours credit in the required course area of "agency". (Subject to principal broker approval)

**COURSE SCHEDULE**

**Thursday, May 20:**

\*Registration: 8:00 a.m.

\*Course hours 8:30 a.m. – 4:45 p.m.

**Friday, May 21**

Course hours: 8:30 a.m. – 4:30 p.m.

**CLASS LOCATION**

Oregon Convention Center  
777 NE MLK Blvd  
Portland, OR 97232

**QUESTIONS?**

Contact the Oregon REALTORS® at 800/252-9115.



**Please register me for ABR Training:** (Make checks payable to Oregon REALTORS®)

Name \_\_\_\_\_ Nickname for badge \_\_\_\_\_

Firm \_\_\_\_\_

Firm Address \_\_\_\_\_

City / State / Zip \_\_\_\_\_

Telephone (Firm) \_\_\_\_\_ Fax (Firm) \_\_\_\_\_

E-mail Address \_\_\_\_\_

2-day module, May 20-21, 2010

\$199 by 5/10/10     \$219 after 5/10/10

Enclosed is my check for \$ \_\_\_\_\_

Charge my bank card (Visa or MasterCard only)

Charge \$ \_\_\_\_\_ Expiration Date \_\_\_\_\_

Bank Card # \_\_\_\_\_

Billing Address \_\_\_\_\_

Signature \_\_\_\_\_

In order to better accommodate your needs, do you have a disability that will require special auxiliary aids and/or services at this meeting?  Yes  No

If yes, please explain: \_\_\_\_\_

**Mail to:** Oregon REALTORS®, P.O. Box 351, Salem, OR 97308    **Fax:** 503/362-9615 (VISA and MasterCard registrations only.)

**To register on-line, go to:** [www.oregonrealtors.org](http://www.oregonrealtors.org) and click on Calendar.

**QUESTIONS ABOUT ABR? Visit [www.rebac.net](http://www.rebac.net)**