

Troy's Epic GRI Blog

Post 1: Follow Me on the Path to a GRI!

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I've been a REALTOR® for about 12 years, blessed with success in the Portland market. And while I've earned a few NAR designations and certifications to list after my name, I've never mustered the will to obtain the Graduate, REALTOR® Institute (GRI) designation.

That stops in 2018.

Why the GRI? Simply, it displays the highest level of dedication to professional excellence in real estate. Principal brokers and other agents I respect have encouraged me to earn the GRI to serve the public as best as I possibly could, which I always strive to do.

Two things really motivated me to take the plunge: One, that the market is becoming more competitive and sophisticated, demanding better skills and approaches to achieve success; and two, that OAR has made it more convenient to take the required courses, with a stable of high-level instructors offering compelling curriculum.

And, I just found out I won't be starting from scratch. While the GRI requires 60 hours of total coursework, half of those CEs are electives that can be applied from achieving other NAR designations or certifications. By getting my ABR and SRES, I already have 24 CE hours to apply to the GRI as electives. I'd bet several of you are in the same boat.

Still, getting the GRI will take time away from my business, family, and other stuff I enjoy in my life. But once I have that designation after my name, I'll be in a far better position to succeed, plugged in with other GRI graduates and agents (think referrals), and carry the pride of overcoming this challenge.

This blog will document my personal journey and progress toward a GRI designation. I'll rely on the fantastic GRI program from OAR (and continually improved by your state Professional Development Key Committee), which offers me (and you) a full slate of GRI courses, with multiple opportunities throughout the year and across the state.

I'll also include perspectives and anecdotes from my fellow student REALTORS® as we **Raise the Bar** for our clients and our industry.

And, I look forward to traveling a bit on this journey so I can meet more instructors and fellow REALTORS®, and enjoy the beauty of this great state we call home.

Let's roll!

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Check out the full schedule of GRI courses [here](#)



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